



WHITE RIVER MILITARY COORDINATION
— ALLIANCE —

INTERGOVERNMENTAL SUPPORT AGREEMENTS

WEBINAR SERIES & COMMUNITY DISCUSSION

MARK DOBBS

COMMUNITY PLANNING LIAISON OFFICER
NAVAL SUPPORT ACTIVITY CRANE

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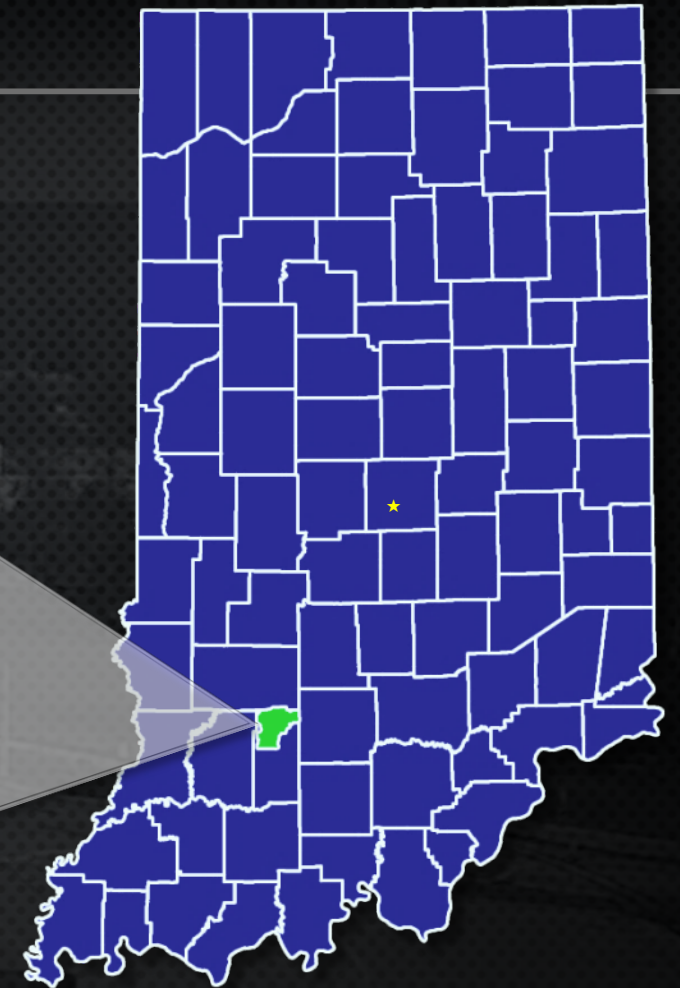
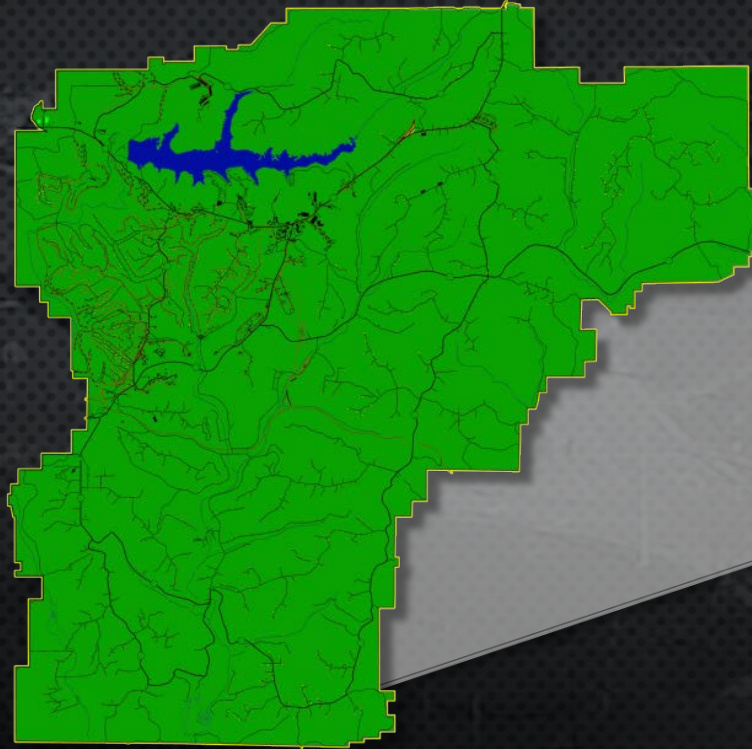
62,000 acres
97 sq. miles
3,000 buildings
1,800 storage magazines
500 mi road
90 mi active rail
70 mi fence line

Over (15+) Commands/Orgs.

Host Command – (NSA)

Major Tenant Commands

(NSWC / CAAA / NAVFAC PWD)



WHITE RIVER MILITARY COORDINATION ALLIANCE



WHITE RIVER MILITARY COORDINATION
— **ALLIANCE** —

Daviess County
Greene County
Lawrence County
Martin County
Sullivan County

Bedford
Bloomfield
City of Sullivan
Linton
Loogootee
Odon
Shoals
Town of Crane
Washington

NSA Crane (*Ex-Officio*)
Radius Indiana
Regional Opportunity
Initiatives
Southern Indiana Economic
Development Commission
WestGate Authority

Advisors:
Indiana Farm Bureau
Indiana Office of
Community and Rural
Affairs
Indiana Economic
Development Commission
– Defense Development
Crane Regional Defense
Group / Southern Indiana
Business Alliance
Indiana Department of
Transportation (INDOT)

*The purpose of the alliance
is to promote community
growth, support the
military missions of Crane,
and establish effective,
timely means of
communication between
the community and Crane
to coordinate
opportunities and address
concerns*

INTERGOVERNMENTAL SUPPORT AGREEMENTS (IGSA)



Intergovernmental Support Agreements (IGSAs) are collaborative partnership agreements for services, material procurement, and mutual support that can enhance operational effectiveness.

The statute at 10 U.S.C. § 2679 “Installation Support Services: Intergovernmental Support Agreements (IGSA)” (formerly 10 U.S.C. § 2336, re-designated by Sec 351 of Public Law 113-291) authorizes the Secretary of the Navy to enter into a sole source IGSA with a State or local government for installation- support services.

POTENTIAL STAKEHOLDERS

- Local, State and Federal Government Entities
- Community leaders
- Regional planning organizations
- Economic development organizations
- Local schools, colleges, and universities
- Community-based organizations (Chambers of Commerce)
- Military councils and veterans' affairs organizations
- Conservation and environmental organizations
- Hospitals / other medical support agencies



COMMUNITY PARTNERSHIP NEEDS / ASSESSMENT

Identify excess
capacities /
capabilities

Analyze existing / future
gaps in capabilities

Assess priorities
potential opportunities

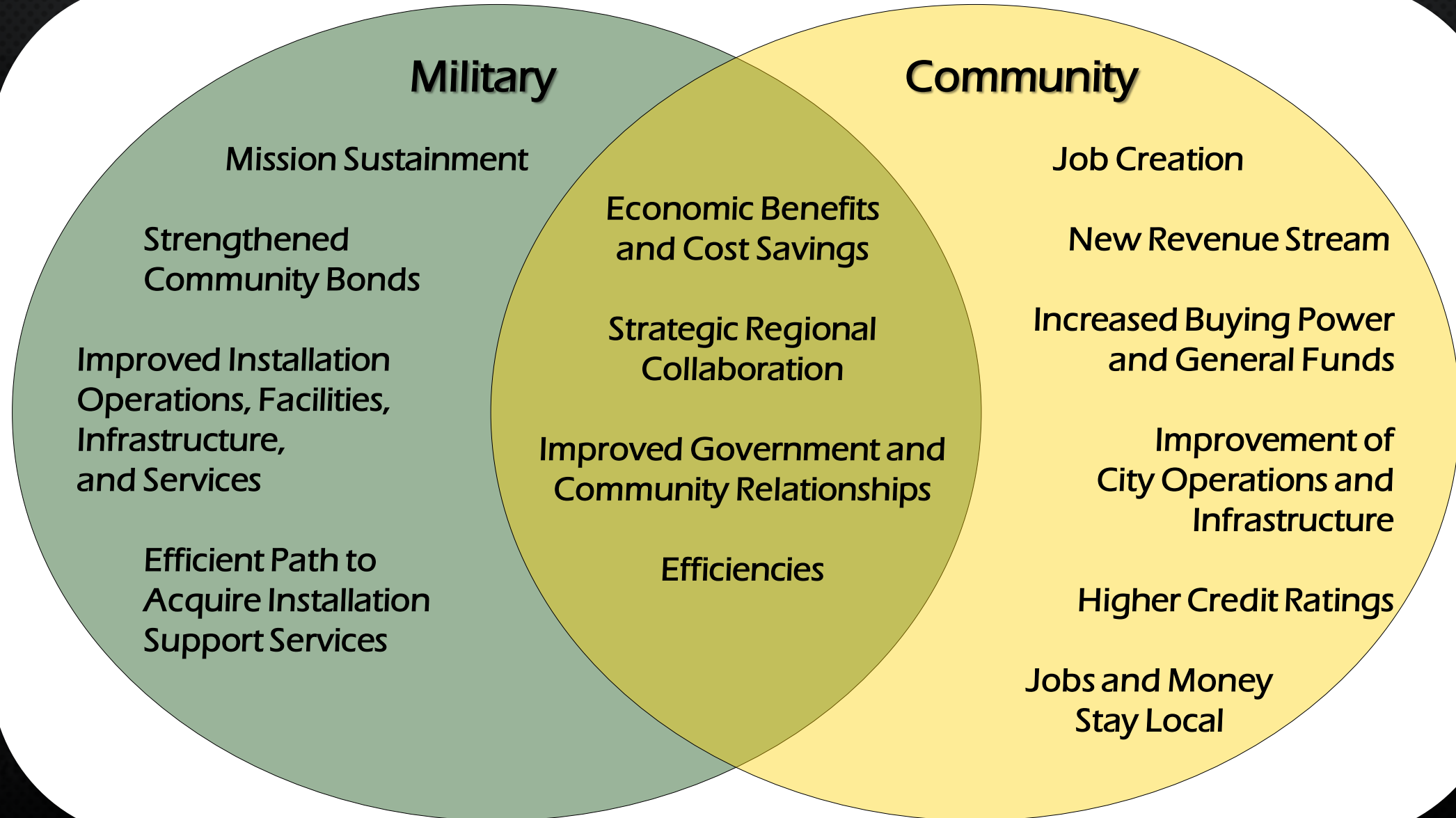
Realize economies of scale



KEY POINTS FOR CONSIDERATION

- Focused on State or local governments and related organizations
- Ability to sole-source (w/o competition)
- May use wage grades normally paid by the State or local government
- May not exceed a term of ten years
- Can only be used when the installation support service is already being provided by the State or local government for its own use (In-House or Contracted Services)
- Any contract awarded by a State or local government to provide an installation-support service pursuant to an IGSA must be made on a competitive basis
- No standard Navy form or format for an IGSA
- Cannot be used to circumvent the requirements of Office of Management and Budget Circular A-76 regarding public-private competitions (But Can Provide Relief from FAR)

BENEFITS OF IGSA



POTENTIAL IGSA CONCEPTS / SHARED SERVICES



- Bulk Material Purchasing Agreements
 - Rock Salt / De-Icing
 - Gravel Supporting Roads & Rail
 - Asphalt / Concrete Materials
- Service Contracts / Agreements
- Prescribed / Controlled Burning Services & Training
- Encroachment & Conservation Partnering
- Emergency Service / Mutual Aid & Training
- Disaster Recovery / Resiliency



WHITE RIVER MILITARY COORDINATION
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- Health and Wellness Supplies
- Bulk Material Purchasing Agreements
- Mutual Aid for Emergency Services
- Transportation Maintenance
- Sanitary Infrastructure
- Service Agreements

OTHER IGSA CONCEPTS (PROGRAM EXAMPLES)

- Operation & Support Services
 - Grounds Services
 - Trash & Recycling
 - Animal / Pest Control
 - Janitorial
- Emergency Services / Personnel
 - Chaplain Support
 - Medical Services / Mental Health Services
 - Fire Protection Inspections
- Amenities / Services
 - Education / Training (Workforce Development)
 - Child Development Center
 - Recreation (Swimming Pool / Fields / Golf Course)
- Environmental
 - Asbestos/Lead/Mold Abatement
 - Invasive Species
 - Environmental Sampling



IGSA DEVELOPMENT AND APPROVAL PROCESS

Identify
Opportunities

Identify Needs and Priorities

- IGSA Informational Awareness / Community Discussions
- Installation and community leadership analyze current excess or gaps in capacity.
- Service contracts that expire in the next 12-18 months may be prioritized as IGSA concepts.

Engage and Clarify Requirements

- Meet with partners to ask clarifying questions and discuss needs.
- Partners can begin to jointly develop performance work statements for the required services.

Confirm Interest

- Confirm the partner is willing to explore building capacity and resources to provide the service.
- Requirements, interest, and capabilities must align. Installation confirms interest with Letter of Intent from Partner.

Concept Approval (Business Case Analysis) (Initial Legal Reviews) (Sm. Business Review)

- Assign Installation IGSA and Community IGSA Champion/Leads & Roles
- Development of a Business Case Analysis (BCA) that identifies efficiencies/reduction of costs and includes feasible alternatives for meeting the installation's requirement.
- Coordination with Installation Public Works as applicable and viability review with Navy OGC and community legal including all stakeholders.
- Determine appropriate approval authority based on dollar value

IGSA Agreement Negotiation

- IGSA Leads develop the Agreement Document concurrent with the Concept Approval Process after BCA approval.
- This is a legally binding document and codifies the agreement.
- Negotiate the terms and conditions of the agreement with partners prior to signing.

Signature

- Once the IGSA has been approved, partners sign the transactional document and begin partnership implementation.

Determine
Viability

SUBMITTAL REQUIREMENTS / SMALL BUSINESS REVIEW

Business Case Analysis (BCA)

- Provides the intent of the IGSA and the potential impacts if the IGSA is not Executed
- Demonstrates the IGSA will serve the best interests of the Navy by enhancing mission effectiveness or creating efficiencies or economies of scale, including by reducing costs

Letter of Intent from a State or Local Government

- Indicates intent to enter into an IGSA in support of the Navy mission
- Statement that any contract awarded by a State or local government to provide an installation-support service to the Navy pursuant to an IGSA has been made on a competitive basis

Small Business Impact Review

- Details potential impacts to Navy Small Business Goals at the installation resulting from a partnership
- Summarizes information related to current small business contractor, if applicable

IGSA Document

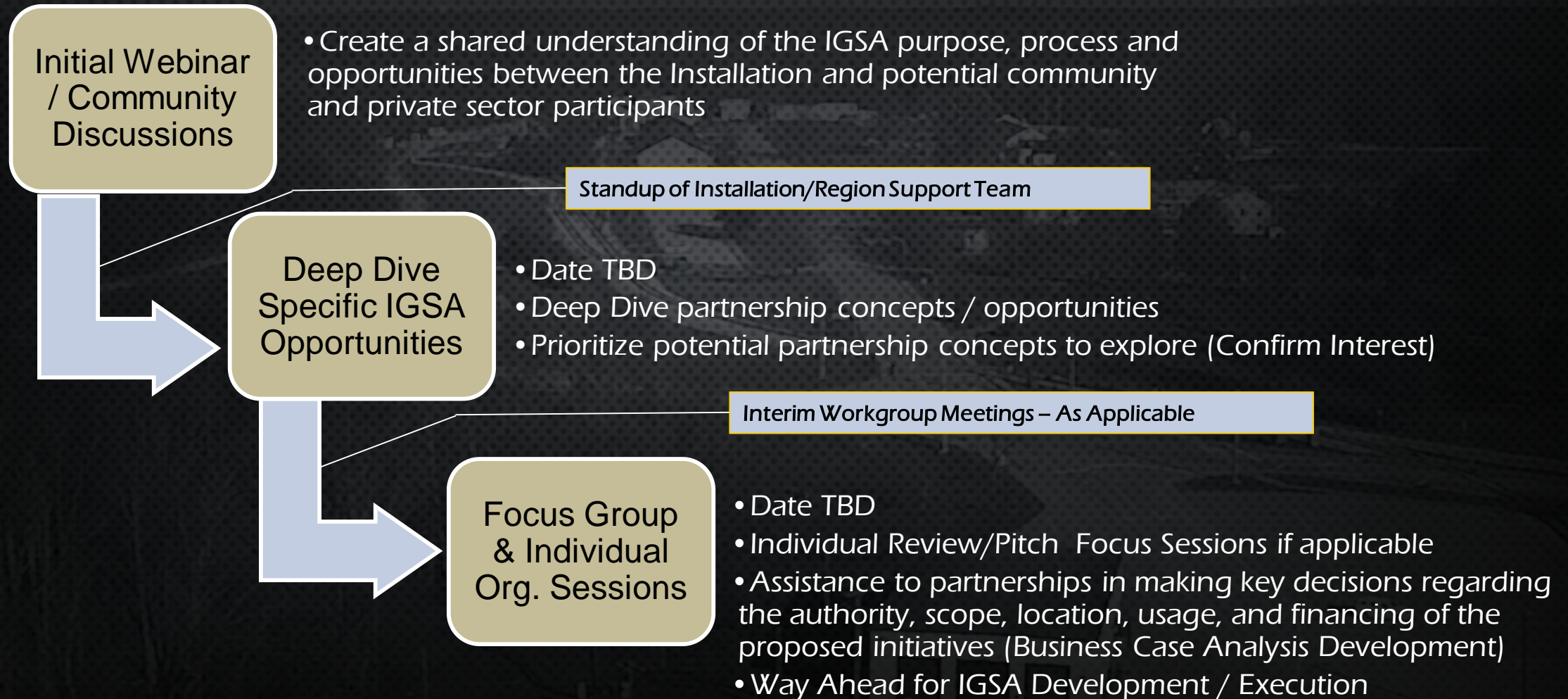
- Method that will be used to provide/receive installation support services

IGSA DOCUMENT AGREEMENT CONTENTS:

- ROLES AND RESPONSIBILITIES
- SUMMARY OF SERVICES AND PRICE
- TERM OF AGREEMENT
- PAYMENT PROCEDURES
- OPEN COMMUNICATION AND QUALITY CONTROL
- INSPECTION OF SERVICES
- TERMINATION / SUSPENSION
- CLAIMS AND DISPUTES
- POINTS OF CONTACT, ANNUAL REVIEWS, AND AMENDMENTS
- DUTY TO PROTECT GOVERNMENT PROPERTY
- CONTINUITY OF SERVICES
- HOLD HARMLESS
- WAGES AND LABOR LAW PROVISIONS
- NON-DISCRIMINATION AND SEXUAL ASSAULT/HARASSMENT
- TRANSFERABILITY
- ACTIONS OF DESIGNEES
- SIGNATURES FROM ALL PARTIES!

IGSA Transaction/Agreement Document is a legally binding agreement that captures the terms and conditions of the partnership. General Template Available on Alliance Website

NEXT STEPS / IGSA PROGRAM METHODOLOGY :



QUESTIONS & DISCUSSION / CONTACTS

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More information on IGSAs can be found on the Alliance website at <https://wrmcalliance.com/intergovernmental-support-agreements-igsa/>



WHITE RIVER MILITARY COORDINATION
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An aerial photograph of a residential neighborhood, showing several houses with varying rooflines and colors, a street with a few parked cars, and some greenery. The image is dark and serves as a background for the text.

BACK UP SLIDES / EXAMPLES

FORT RILEY AND THE CITY OF MANHATTAN, KS

BULK PURCHASING – SALT

Status: The agreement was executed 21 AUG 2018

Objective of Agreement: Fort Riley partnered with the City of Manhattan in a Bulk Salt Purchasing IGSA. Fort Riley allowed the city to store their excess road salt on-post, allowing them to avoid building new facilities, while the installation cut costs by paying \$43.60/ton for road salt instead of \$96/ton.



How the Partnership Works: Fort Riley orders road salt through the City of Manhattan and in return allows the city access to contingency storage space.

Win-Win: The use of an IGSA to bulk purchase salt enables cost savings to the Army (~\$89,080 annual savings; ~\$445,400 savings over five years) and provides contingency storage to the City of Manhattan, strengthening relationships with local community stakeholders.

This Bulk Purchasing Partnership is evolving to include additional commodities procurement, including gravel, sand, etc.

FORT POLK AND VERNON PARISH POLICE JURY, LA

SOLID WASTE

Status: Agreement was signed on 31 Jan 2017 and services began on 1 Jun 2017. The Agreement is currently in its 1st Option Year.

Objective of Agreement: VPPJ shall develop and execute an Installation-wide comprehensive program to collect and dispose of solid waste generated on the Installation by Garrison Elements as well as collect and sort field waste generated by Rotational Units.

Win-Win: Achieved through economy of scale price reduction and a new revenue stream from administrative fees which allowed VPPJ to leverage new equipment purchases, local match for State Capital Outlay projects, and local Road Overlay Program. Fort Polk retains cardboard for recycling dividends rather than paying previous contractor to dispose. *Added 12 full-time Progressive Waste employees for Fort Polk collection and sorting.*



This Partnership enabled financing purchases for 5 tractors with boom mowers, 2 motor graders, and 1 dump truck.

FORT POLK AND THE CITY OF LEESVILLE, LA

VEGETATION CONTROL

Status: The Agreement was signed on 8 March 2018 and services beginning immediately. The Agreement is currently in the Base year.

Objective of Agreement: This agreement provides Vegetation Control throughout the Cantonment, High Visibility Grounds Maintenance, Range Mowing, and Dead Tree Removal

Win-Win: Achieved through economy of scale price reduction. Town is paid admin expenses/ retains excess dollars (similar to FFP contract). *Added 35 full time city employees.*

This Partnership enabled the move to the new Leesville City Hall.

